

2021 ANNUAL REPORT



Hoosier Hills
CREDIT UNION

"Success is to...leave the world a bit better...to know even one life has breathed easier because you have lived." Poet Ralph Waldo Emerson



Chair of the Board

Alan Cummings

Hoosier Hills Credit Union had landmark results in 2021 – outcomes that bolstered our mission to keep the credit union strong while protecting and enhancing the financial well-being of members. Our assets topped \$800 million, and membership reached an all-time high of 33,000+, growth that came despite a persistent pandemic.

When banks abandoned branches in towns throughout Southern Indiana, HHCU stepped up. We redoubled our outreach with competitive auto, mortgage, and commercial loans, as well as attractive member savings plans.

We completed the first year of a five-year Strategic Plan by sharply focusing on Mission, Culture, Growth and Risk. A Pledge 1% corporate philanthropy program officially launched in 2021, resulting in a record-setting number of volunteer hours to make our communities better places to live. In addition to volunteer efforts, HHCU corporate and employee donations of nearly \$100,000 went to local community foundations and non-profit organizations in 2021.

Despite some economic headwinds, it was a year marked by new opportunities and improved accessibility for HHCU members: convenient money transfer with Zelle®, paperless loan files, online banking innovations, smart ATMs, pioneering residential solar loans and a new service center in Ellettsville. Though the year has ended, we expect the momentum of 2021 will set the stage for a vibrant 2022, bringing security and financial vigor to families, businesses, and our communities in the months to come.

Other significant accomplishments in 2021 include:

- We streamlined our mortgage and consumer loan processes to reduce paper, increasing efficiency and convenience all leading to swift approvals and a better experience for members.
- We offered 14 college scholarships to graduating seniors at 12 high schools near our service centers.
- We originated \$8 million in the second round of Paycheck Protection Program loans backed by the Small Business Administration, and staff worked tirelessly to help members through those difficult times.
- Our financial learning center helped first-time homebuyers navigate the complicated home-buying and credit-building process and led high school students to understand how to build credit for that first car.

Board/Supervisory Committee Elections

Board of Directors

- Keith Wilkinson was elected to serve another three-year term.
- Sally Gogel Fischer was elected to serve a three-year term after filling a vacant seat in January 2020.

Supervisory Committee

- April Glenn was elected to serve another three-year term.
- Tara Jenkins was elected to serve another three-year term.
- Chad Helming was elected to serve a three-year term after filling a vacant seat in January 2020.

Congratulations to Board Member **Leo Meadows** for 50 years of volunteer service to Hoosier Hills Credit Union. Thank you for your contributions and unwavering support of the membership.

Board of Directors



Alan Cummings
Chair



Keith Wilkinson
Vice Chair



Jay Brown
Secretary



Leo Meadows
Treasurer



Bryan Johnson
Director



Sally Gogel Fischer
Director



Jennie Edwards
Director

Supervisory Committee



Janie Craig Chenault
Chair



Chad Helming
Secretary



April Glenn
Member



Tara Jenkins
Member



Don Brandt
Member

Agenda May 18, 2022

Call to Order: 6:00 p.m.

Call for Quorum

Minutes of the 87th Annual Meeting
Introduction of Volunteers

Reports:

Chair: Alan Cummings

Treasurer: Leo Meadows

Supervisory

Committee: Janie Craig Chenault

President/CEO: Travis Markley

Election Results

Volunteer Years of Service

Unfinished Business

Adjournment of Business Meeting

Financial Statements

Assets	2021	2020
Cash and due from banks	\$7,755,000	\$6,368,922
Interest bearing deposits with other financial institutions	\$40,208,682	\$49,918,110
Certificates of deposit with other financial institutions	\$0	\$3,225,000
Mortgage-backed securities investments	\$100,179,477	\$54,083,626
Loans to members	\$625,152,750	\$574,290,124
Allowance for loan losses	-\$3,929,767	-\$3,943,067
Accrued interest receivable	\$2,376,029	\$2,330,692
Premises and equipment, net	\$14,740,251	\$12,868,306
NCUA share deposit insurance	\$4,436,227	\$3,654,967
Prepaid expenses and other assets	\$18,068,220	\$6,803,251
Total Assets	\$808,986,869	\$709,599,931

Liabilities and Equity	2021	2020
Notes payable	\$102,250,000	\$106,372,113
Accrued expenses and other liabilities	\$4,943,809	\$1,725,562
Total deposits	\$635,330,279	\$537,659,868
Total equity	\$66,462,781	\$63,842,387
Total Liabilities and Equity	\$808,986,869	\$709,599,931

Income Statement	2021	2020
Interest income	\$26,583,946	\$26,531,970
Interest expense	\$3,463,674	\$4,500,876
Net interest income	\$23,120,272	\$22,031,094
Provision for possible loan losses	\$143,216	\$1,942,132
Net interest income after provision	\$22,977,056	\$20,088,962
Other income	\$6,854,725	\$5,707,656
Operating expenses	\$24,826,762	\$21,734,641
Net income after NCUA Expense	\$5,005,019	\$4,061,978



Treasurer's Report Leo Meadows

Hoosier Hills Credit Union's assets grew to \$808,986,869 as of December 31, 2021. This represents \$99,386,938 in growth or 14% growth for the year.

Loans increased by \$50.86 million to \$625,152,750, an 8.85% increase over 2020. Deposits increased by 18.16 percent to \$635,330,279, an increase of \$97.67 million compared to year-end 2020.

Our regulatory net worth percentage was 8.33%. This compares favorably to the 7.0% required for well-capitalized credit unions.



Supervisory Committee Report Janie Craig Chenault

The Supervisory Committee is responsible for choosing the firm that handles the annual audit of the Credit Union's records. BKD, a large regional CPA firm, conducted the audit for 2021. We are pleased to report that our auditors found the Credit Union's financial statements to be in conformity with generally accepted accounting principles. Committee members are also responsible for numerous cash counts that were conducted at all Credit Union locations and for verifying Credit Union investments, new members' accounts, and closed accounts. We found all aspects to be in order.

Bedford 630 Lincoln Ave. 3311 Michael Ave. 812.279.6644	Ellettsville 3590 W. State Rd. 46 800.865.2612	French Lick 8487 W. College St. 812.936.7800	Jasper 3010 Newton St. 812.481.2282	Mitchell 45 Teke Burton Dr. 812.849.6006	Paoli 960 N. Gospel St. 812.723.4700	Spencer County 419 N. Main St. 812.362.7705	Tell City 923 Payne St. 812.547.7805
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